

## MARK W. JONES

### Senior Counsel

Mark Windon Jones helps public and private companies, as well as individual businesspeople and professionals, achieve their business goals while efficiently managing their legal and compliance risks.

Mark says, "I derive a great deal of satisfaction in my practice from 'translating' business principles and imperatives into legal frameworks that mitigate risk and maximize success. I advise decision-makers on legal matters that bear on both immediate business goals and long-term strategic plans."

Mark has particular familiarity with financial institutions and community banks, while having also counseled clients in a broad range of other industries, including energy, manufacturing, retail, mortgage REITs, and corporate trust services. Mark states, "In my prior banking practice, I was able to assist clients in advancing business goals through a thicket of overlapping and intersecting federal and state regulations. I enjoy and bring value in doing the same for my clients in the heavily regulated healthcare space."

He has extensive experience advising public and private companies with their transactional (capital raising and M&A), contractual, corporate governance, SEC reporting, exchange listings, and disclosure needs.

Mark's capital markets experience is substantial, having represented issuers and underwriters in more than 100 securities offerings valued at over \$35 billion.

He has represented acquirers and targets in both public and private mergers, acquisitions, and asset sales.

Mark has been a frequent speaker and author on various legal topics.

In his free time, Mark stays busy as a father of two and is also an avid reader. As a former Division I varsity swimmer at the University of Tennessee, he also tries to hit the pool as often as he can.



### Practice Areas

- Antitrust
- Compliance
- Governance
- Mergers, Acquisitions & Transactions
- Physician Services

### Licensure

Virginia

### Academic Credentials

University of Tennessee, BA

University of Virginia School of Law, JD

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## Representative Engagements

- Represented privately held provider of satellite launch services in sale to a Russian buyer.
- \$1.2 billion multiple-tranche offering of senior notes
- \$750 million multiple-tranche offering of exempt fixed and floating rate subordinated bank notes
- Underwritten offering of 8 million shares of common stock
- Private placement of subordinated debt with Tier 2 regulatory capital treatment with follow-on registered exchange offer
- Establishment of continuous "at-the-market" program for offering of up to 8 million shares of common stock
- Underwritten "bought deal" of 12.5 million shares of common stock
- Forward equity sale of 10 million shares of common stock
- \$600 million offering of fixed-to-floating rate capital securities
- \$500 million offering of enhanced junior subordinated notes
- Establishment of dividend reinvestment and stock purchase plan for offering of up to 5 million shares
- Registered direct offering of common stock and warrants
- \$250 million offering of first mortgage bonds
- Establishment of medium-term notes program for offering of up to \$250 million in medium-term notes
- Underwritten offering of newly established series of preferred stock with concurrent initial listing on the NYSE

## Speaking Engagements

"Preparing for Opportunity: Pre-Planning for Strategic Transactions," 2018 Mid-Atlantic Community Banking Market Update, presented by Performance Trust Capital Partners, Yount Hyde & Barbor and Troutman Sanders LLP, (September 2018)

"Getting the Deal Done," 2016 Mid-Atlantic M&A and Capital Markets Update," presented by Raymond James, Sandler O'Neill + Partners, Yount Hyde & Barbour and Troutman Sanders LLP (December 2016)

## Career Highlights

Virginia "Rising Star" in Securities & Corporate Finance by Law & Politics' Virginia Super Lawyers Magazine, 2009-2015